



# Alera Group Property & Casualty Practice



## SCOPE

**One** source for property/casualty insurance, risk management, employee benefits, retirement services and wealth management



## Influence

**17th Largest** agent/broker In the US



## Leverage

**\$5 billion** in buying power



## Breadth

**100+ locations**; national footprint



## Strength

**7.0+ CAGR** organic growth rate;  
**\$650+ million** in gross revenues

*Alera Group is a nationwide team of 2500+ entrepreneurial risk and insurance professionals united by a shared commitment to deliver value that helps ensure your organization's success.*

## Why Clients Choose Alera Group

**1. A local agent or broker plus the power of Alera.** You gain immediate access to buying power and a wealth of resources. Whether you need expertise on a highly specialized risk or entrée to an insurance carrier, our platform is designed for collaboration. There are no product silos, competing profit centers or bureaucracies to get in the way.

**2. Better outcomes and a superior client experience.** Collaboration is the key. We know that when we freely share resources and build on each other's strengths, our clients win.

**3. Focus on getting the most out of every dollar invested in insurance.** Buying insurance is the last consideration, not the first. We work with you to minimize risk and find the most effective ways to transfer it.

**4. The expertise and resources to handle the tough challenges organizations face.** Whether it's cybersecurity, organizational resilience,

attracting and retaining talent, increased government regulation, Alera provides quick and easy access to experienced specialists who can help address the most complex issues.

**5. Tools that control risk, drive down cost and take the guesswork out of decisions.** From our GPS tool that gives you a one-page visual of where you're vulnerable and where you're protected to benchmarking data that compares your insurance coverage and expenses to similar organizations, you get the intelligence you need to make sound decisions.

**6. Custom solutions.** Our collective expertise and resources enable us to move beyond standard policies and services to solutions designed specifically for your situation.

See more reasons



## Why Clients Choose Alera Group, continued

### 7. The ability to grow with you. What your business needs today will likely be different tomorrow.

Alera has the breadth and depth to support you whether you're expanding into new states, launching new products, acquiring a new business or looking to raise capital.

### 8. Better and faster response. No one person has the knowledge to be the expert on every complexity your organization faces.

That's the beauty of working with Alera. If you approach your local team with something they haven't seen before, the odds are extremely high we can quickly locate someone in the organization who has that experience and is eager to help.

### 9. Fresh thinking and innovative solutions, not just the first time we look at your account but every time.

We're creative problem solvers who are never satisfied with the status quo. We challenge ourselves and each other to constantly find better ways to deliver for clients.

#### Access to the best thinking

We work with hundreds of businesses in your industry and see many different strategies for managing risk. Our collaborative culture exponentially increases your access to expertise, new perspectives and innovative solutions.

#### Information that keeps you a step ahead

Good data drives good decisions. From webinars on trends that impact your business to benchmarking data on how companies like yours are managing risk, the scale of our operation and collaborative culture empower us to share insightful information.

#### How Clients Benefit From Alera Group's Collaborative Culture

#### Strategic and holistic

Narrowly defined practice areas can lead to blind spots and lost opportunities in your risk and insurance program. Our collaborative interdisciplinary teams see the big picture and know how to work across the boundaries of their expertise to solve problems.

#### Connection

You're part of something bigger. With thousands of clients, we can connect you with organizations that have experienced and found solutions to the challenges you face.

## NATIONAL SCOPE. LOCAL MARKET KNOWLEDGE AND SERVICE.

### Find out how Alera can help your organization:

#### Contact:

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